



TBIA E-bulletin

Issue 34, October to December, 2020



From the President's Desk

Dear Members,

After the disarray of 2020, things seem clearer in 2021. The vaccines are finally here, business is resuming and lockdown measures are easing slowly. Finance Minister Nirmala Sitharaman presented the Union Budget on the first of this month. As expected, some of the moves were targeted at rebuilding an economy that has been shattered by the pandemic.

The bullet points in the Budget are as under: -

- Overall a positive & pro-growth budget with a focus on infrastructure.
- Sharp increase in capital expenditure.
- Privatization of two public sector banks.
- Additional 80,000 crores of market borrowing during the current financial year.
- Fiscal Deficit in 2021-22 estimated to be 6.80% of GDP. The stock market has reacted very positively to the Union Budget 2021.

In view of the devastating impact of the pandemic on the economy of the entire world, we are looking forward to rebuilding our nation stronger and more resilient. The budget emphasized on 'Atmanirbhar Bharat'. There has been a clear push to encourage local industries.

At TBIA, we continue to strive to meet the changing requirements of our member industries and at each step, through our activities and programs, we strive to add value to this industrial hub! This bulletin gives you a glimpse at some of the activities we have done in the past quarter.

We hope the new financial year shall be more prosperous!

Thanks & Regards,

Bipin Shah
President

Editor : Mrs. Dhanishta Shah

Do refer to our Website [http:// www.tbia.in](http://www.tbia.in) for current circular, news and Programs.

Address : P-14, MIDC, Rabale village, PO Ghansoli, Navi Mumbai 400 701.

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- * MIDC new plot allotment
- * Expansion plot
- * All types of NOC & Licences
- * Plan aproval & BCC
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- * Registration at SSI
- * MPCB consent
- * CETP membership
- * Govt subsidies / Project finance
- * Power / Water - new connection / Increasing load / Name change



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Concretization of **TTC MIDC Road** for A Block & EL Block

TBIA office bearers and Managing Committee Members held a meeting with Shri Abhijeet.N.Bangar Commissioner, NMMC on 17 th Dec 2020 to discuss Concretization of TTC MIDC Road pertaining to A Block & EL Block. Following members were present : Shri R. M. Kedia, Vice President, TBIA, Shri G.S.Bora, Hon. Gen.Secretary, TBIA , Shri K.Gokhale, Hon.Treasurer.TBIA, Shri Devashish Auddy, Managing Committee Member and Shri. M. M. Brahme General Manager, TBIA

Ganesh Naik's Visit to MPCB (RO) office wrt : Grievances from Local Corporators- on 2nd Nov 2020



Shri Ganesh Naik Saheb visited MPCB office at Nirmal Bhavan Mahape on 2nd Nov 2020 to discuss Grievances related to Environment. He was accompanied by corporators.

Discussion Points of Meeting:

- A brief presentation by Mr.D.B.Patil R.O. Navi Mumbai on status of Environment Aspects @ TTC,MIDC area and the facilities (CETP, TTCWMA, Municipal Solid Waste)Continuous Monitoring Station.
- Shri Ganesh Naikji was concerned about the level of pollution (Air, Water) from the Industries in the Ambient as well as nallahs.
- Shri Ganesh Naikji along with corporators from different localities of Navi Mumbai & standing committee of NMMC handed over written complaints on Environment Pollution in the vicinity around their locality.
- Shri Ganesh Naikji was all praise for NMMC for effective cleaning of roads through mechanical means.
- Shri Ganesh Naikji notified that improvement in Air,Water,Noise Pollution has to be a priority of MPCB and they should ensure it.
- Shri Ganesh Naikji suggested Regional Officer MPCB to nominate officers to detect and investigate Air,Water& Noise polluting Industries in TTC, MIDC Area. and take punitive action if they are not in compliance.

Team headed by MPCB (RO),MPCB (SRO) & TBIA Representative had taken Night Vigilance round on 2nd Nov 2020 between 10 PM to 1.00 AM

- Round taken in Khairane,Mahape,Rabale Industrial belt.

- In Mahape stone crushing & RMC units.
- CETP.

Instances of Non Compliance were observed during the round with respect to Environmental Pollutant discharge. Vigilance rounds shall be carried out by the officials on regular basis. Members are requested to cooperate with the officials while on visit. Further, member Industries are requested to ensure compliance on the Environmental front.



Paddle Sanitizer Machine Donated to TBIA

A Paddle Sanitizer Machine manufactured by Students of Smt. Indira Gandhi College of Engineering, Ghansoli, Navi Mumbai was donated to TBIA by Mr. Koustubh Gokhale (M/s. Gajanan Enterprises) This Sanitizer is contactless which we assure Temperature in °C & has sensor based Spray Sanitizer & Temperature Measurement device



Mr. Koustubh Gokhale from Gajanan Enterprises and TBIA Hon. Treasurer, Team of Students of SMT. Indira Gandhi College along with TBIA Secretariats

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**TBIA Jointly with Commissionerate of Skill Development,
Employment and entrepreneurship , Govt. of Maharashtra,
Navi Mumbai & Raigad-Alibag**

Webinar on

SCHEMES OF SKILL DEV., EMPLOYMENT & ENTREPRENEURSHIP

TBIA in association with Commissionerate of Skill Development, Employment and Entrepreneurship, Government of Maharashtra, Mumbai in Association with Thane Dist. Skill Dev., and Entrepreneurship Guidance Centre wanted to create awareness about the Web Portal of Skill Development and their Schemes & Support for the Industries to create the employment and Skill Manpower through the Web Portal. On Wednesday 07th October, 2020 between 02:00 pm to 03:00 pm

CONTENT COVER UNDER SESSION:


- Explain the Industries regarding the Skill Development Portal of Government
- How can Industries benefit from the Web Portal?
- Various Schemes of Skill Development of State Government
- CNV Act, 1959

SPEAKER:


- Shri. D. D. Pawar (Dy. Commissioner) Development, Employment and Entrepreneurship, Govt of Maharashtra, Mumbai.
- Smt. Kavita Javle (Asst. Commissioner) Development, Employment and Entrepreneurship, Thane




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**Off Site Mock Drill organized by
IOCL Vashi Terminal in
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The Scenario
On 4th Dec 2020 @ 11 AM.

Leakage observed from the Delivery manifold of Tank Truck carrying Petrol on MIDC Turbhe road to retail outlet.

Immediately Driver stopped the TT and found heavy leakage from TT manifold.

Leaked petrol from TT goes down to near by water drains of road and flows to near by residential area.

Participants & Observers # Approx 50 Nos.

Supported by NMMC Disaster Mgmt,
NMMC Fire Brigade, MIDC Fire Brigade, MARG, TBIA

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- Reduce expenditure on recruitment process
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Awareness Programme on Energy Price Risk Management

A Joint Webinar by MCX & Thane Belapur Industries Association



WORLD INVESTOR WEEK - 23RD - 29TH NOVEMBER - 2020


TBIA and MCX organized a webinar on 'Energy Price Risk Management' on Tuesday, 24th November 2020 from 3:00 pm to 4:30pm. The virtual session touched upon content such as "Industrial Fuels Price Hedging (like Furnace Oil, Light Diesel Oil, etc.) and locking in natural gas price for monthly consumption".

Mr. Amar Singh,, Head Commodities, Angel Broking along with Mr. Muzammil Patel, Managing Director, Acies Consulting hosted the webinar and spoke on the occasion.

Industries in any industrial belt are exposed to different commodity (energy) prices like furnace oil, naphtha, high speed diesel oil, light diesel oil, etc. The manufacturers consume different petroleum products during the manufacturing process. These fuels are a by-product of crude oil. That means when crude oil prices shoot up, these fuel prices also go up. These product prices are directly correlated to crude oil price.

The volatility in fuel prices over the course of the past few months has resulted in an increased emphasis on risk management activities by industry participants. Volatile energy prices can dent the bottom line of an organization if it chooses not to manage this exposure, it often results in the organization exceeding its budget, or worse. Hedging allows market participants to manage the crude oil by-products prices, while reducing their potential negative impact due to volatility. MCX as a Hedging Platform - In a commodity futures exchange the buyer can protect his interest by locking his procurement price of the fuel they consume much ahead of his actual requirement.

More than 35 Participants took the advantage of this session



COVID Testing Camps

The past year has been a 'testing' time indeed! A lot of dedicated people and agencies have come forward to contain the spread of the pandemic. One of the key steps taken by government was increasing testing in order to screen cases early on, which would prevent spread. At the behest of Shri. D. B. Patil Regional Officer, MPCB who is appointed "Additional Incident Commander" for "MY FAMILY MY RESPONSIBILITY" program (initiated by NMMC to prevent the spread and detection of Covid-19 cases), Antigen Test / RT PCR Tests were carried out for Industrial Employees.

Door step testing was organized for Small Scale units where testing and sampling vehicles from NMMC were stationed at junctions. Nearby units deputed their employees / contractors for getting themselves tested. The Objective of this program was to take proactive steps wherein if any person was found positive, contact tracing could be done to prevent spread of Covid 19. Several TBIA member-industries complied and participated in the testing drive from September 2020.







Total Employees of Industries Covered #10578 Nos. Positive Covid Detected is 1.95%

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We are glad to inform you that Thane Belapur Industries Association (TBIA) has redeveloped new Administration Building having 4 Conference Halls with capacity ranging from 50-100. Conference halls are now available and can be utilised for Seminars, Workshops, Meetings, and for Training Programmes on hire.

Conference Hall facilities are open for all the Industries (Members & Non-Members), Educational Institutions, NGOs, Trusts, Government Departments & Institutions, Cultural and Youth organizations etc.

:: Facilities available with Conference Hall ::

• PA Systems :	1 Mike on the podium, 1 mike on the dais, sound system
• Other Facilities:	1 Laptop, wall mounted projector, screen & white board etc.
• Conference Hall Capacity:	Available with A/c with pantry for 50+ seating Capacity.
• Parking Space:	Available.



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VENUE	CAPACITY	HIRING CHARGES	FOR MEMBER	FOR NON - MEMBERS
TBIA Conference Hall Ground Floor	50-70 Persons	FOR FULL DAY (Monday to Saturday) :: Timing :: (10:00 AM to 06:00 PM)	₹ 7,500/-	₹ 10,000/-
		FOR HALF DAY :: Timing :: (10:00 AM to 02:00 PM) Or :: Timing :: (02:00 PM to 06:00 PM)	₹ 4,500/-	₹ 6,000/-
		ADDITIONAL CHARGES (Per Hour)	₹ 750/-	₹ 1,000/-
TBIA Conference Hall First Floor	90-120 Persons	FOR FULL DAY (Monday to Saturday) :: Timing :: (10:00 AM to 06:00 PM)	₹ 10,000/-	₹ 12,500/-
		FOR HALF DAY :: Timing :: (10:00 AM to 02:00 PM) Or :: Timing :: (02:00 PM to 06:00 PM)	₹ 7,000/-	₹ 8,500/-
		ADDITIONAL CHARGES (Per Hour)	₹ 1000/-	₹ 1,250/-

TBIA NEW OFFICE BUILDING

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About TBIA Building:

- 3 Conference Halls – 50+ Capacity
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- Library facility for Students of TBIA Technical Institute
- Sufficient parking facility

Services for TBIA Member

- TBIA Interaction with Government / Semi-Government other Non-Governmental Organisations and Industries
- TBIA Grievances DEPT.
- TBIA Technical Institute
- TBIA Bulletin
- TBIA Regular Events & Seminar
- TBIA Conference Hall
- TBIA Pantry / Library Facility
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Ground Floor



Ground Floor



Ground Floor

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FLAMES to ASHES

Industries pose hazard due its operations to the society. We have been observing exposure and fire incidents the industrial belt. The damage caused is enormous by way of loss of lives. It further results into closure of industries, rise in unemployment and lost to exchequer. At Thane Belapur Industrial belt we have cluster of mix industries comprising of Chemical, Engineering, Pharma, Oil and Gas, Textiles etc. Hence, the potential hazard increases. There is always a danger from neighboring industry. As said "Prevention is better than cure" proactive step needs to be adopted to avert any untoward incidence. Following best practices shall go a long way in improved productivity.

In Thane Belapur Industrial belt we have technocrats and professionals in various fields. We at TBIA shall act as a facilitator utilise their expertise and extended helping hand to the industries on honorary basis in the area of audits and training.

With the help of safety experts from Thane Belapur Industries we have conducted Fire Audit in organisations who volunteered for the same. Both Auditors & Auditee organisation has good experience from the Audit of sharing & learning respectively. We further request members to voluntary come forward to take of the same benefit by registering for "Fire Audit" with TBIA Office.

We have continued the "Fire Audit". Specially for Small Scale Industries from "July 2019". Schedule shall be forwarded to concerned industries periodically.

Request Industries to come forward and grab the opportunity as a pro active step of Improvement in their systems.



Contribute....!

Do you have an interesting story to share about the workings of your organisation? Have you implemented any creative measures for the benefit of your employee? Would you like to share thoughts about the myriad aspects of the vibrant TTC area?

Feel free to write to TBIA bulletin on: amol.tbia@gmail.com/tbia@vsnl.com

Energy Audit



COORDINATION WITH TERI FOR MSME SUPPORTED BY TBIA

Below mentioned companies volunteered for bureau of
energy efficiency Audit for Chemical Cluster in TTC MIDC Area

Reshma Organic Chemicals P.Ltd. | Sunbel Alloys Co. of India Ltd.
Gajanan Enterprises | Glint Cosmetics P.Ltd. | Modhera Chemicals P. Ltd.
NGL Fine Chem Ltd.

Standard Operating Procedures at Work Place. TBIA...



Following Standard Operating Procedures under National Directives aimed at Work Place for Covid -19 Management is followed at TBIA Office...

- Sanitization of hands through Paddle dispenser kept @ Main gate.
- Measuring Temp of all incoming person by Security with IR Thermometer @ Main gate.
- Periodic Sanitization of hands @ Work place with Paddle dispenser.
- Provision of Liquid Soap.
- Cleanliness/Sanitization of Office Furniture /Toilets/Washroom/House Keeping Standards to be maintained.
- Fogging of office premise at least once in three days.
- All Documents to be passed through IR chamber
- Currency notes Sanitized and given to staff.
- Face mask is compulsory from gate for all those who enters the building premise. Shall be worn 100% of the time(Own Arrangement)
- Maintaining Social distancing in Office premises by one and all.
- Visitors restriction: Only by Appointment with prior approval (Need base)
- Avoid one on one meeting with Visitors.
- Visitors shall not be allowed inside the premises in group.
- Inquiries shall be entertained through phone calls only.
- TBIA Institute Conducts Virtual classes.





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- : Please contact to :-

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<ul style="list-style-type: none"> • New / Existing to SIDBI: upto ₹ 1/2 crore • 3 years vintage and 2 years cash profits / stable sales • No operating losses • Greenfield allowed with co-borrower • 100% finance based on 25% FD (Interest bearing) • No Immovable security needed • Attractive RoI (as per rating) • Repayment period of 2-5 years 	<ul style="list-style-type: none"> • New / Existing to SIDBI: Up to ₹ 2/3 crore • 5 years vintage with min. sales of ₹ 5 crore • 3 years cash profit/stable sales • No operating losses in last 2 years • 100% finance based on FD between 15% to 30% (Interest bearing) • No Immovable security needed • Attractive Interest rates (as per rating) • Repayment period of 2-5 years 	<ul style="list-style-type: none"> • Across the segment coverage with ₹ 10 lakh to Rs.250 lakh loan size. • Vintage : New/Existing Customer – 3/2 years • 2 years cash profits • 100% finance based on FD of 15% to 25% (Interest bearing) • Very low collateral required • Attractive Interest rates (as per rating) • Repayment period of 2-5 years

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**As informed by The Chief MIDC Fire officer (Fire Dept.)
Industries to note....!**

**In case of Emergency do not Panic. Communicate
Incident to near by Fire Station as follows:**



Name of Person

Contact Number

Address

Land Mark

Any Casualties

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BORN TO WIN

Mr. Suresh Dol, MD, DOL Motors Pvt Ltd, DOL Electric Co Pvt Ltd



“Those who have nothing to lose, they are born to win,” says Mr. Suresh Dol as he reflects on years of relentless efforts and hard work. Having lost his father at the tender age of two, he immersed himself in studies and against all odds, got basic vocational education. His first job earned him a salary of a mere four rupees a day. While this was for a training period for six months, his knowledge and hard work earned the trust of employers and he climbed the corporate ladder. After a six-month probation, he was transferred to another plant, where they started manufacturing electric motors.

“When I worked in an electric motor manufacturing plant my only aim was to work whole heartedly throughout my time and beyond my normal work, so that I could increase my capacity. Unless you enter into diversified fields, you will not have complete knowledge about the product. I used to keep on working after I finished my normal work within a short time” he mentions. He worked across departments in a electric motor plant, gaining in-depth knowledge right from the ground level.

Time was ripe for the entrepreneur in him to rise. “Somewhere in 1976, I thought of doing something on my own. There was no money, no support, no guidance but whatever knowledge was there, I was confident that I can go to the market and use my knowledge to get success,” he says. In order to balance supporting a family and his newly found business, he worked two shifts a day for 2 years- one on his fledging workshop and the other in a multinational company.



Soon, his venture grew and the small workshop metamorphosed into a big company. He could leave the job and focus on his factory. “Today I have three hundred people working with me. We are a 150-crore company. We are recognized throughout India and in the world. We are in the field of electric motors and generators. When I started, we used to repair small motors. Today, four factories, we manufacture as well as service machines,” he states.

His advice to young entrepreneurs and dreamers? “Be like a Pipal tree. It will break through the stone wall and stand tall no matter what the situation brings... rains, winds and sun, it will only grow”!



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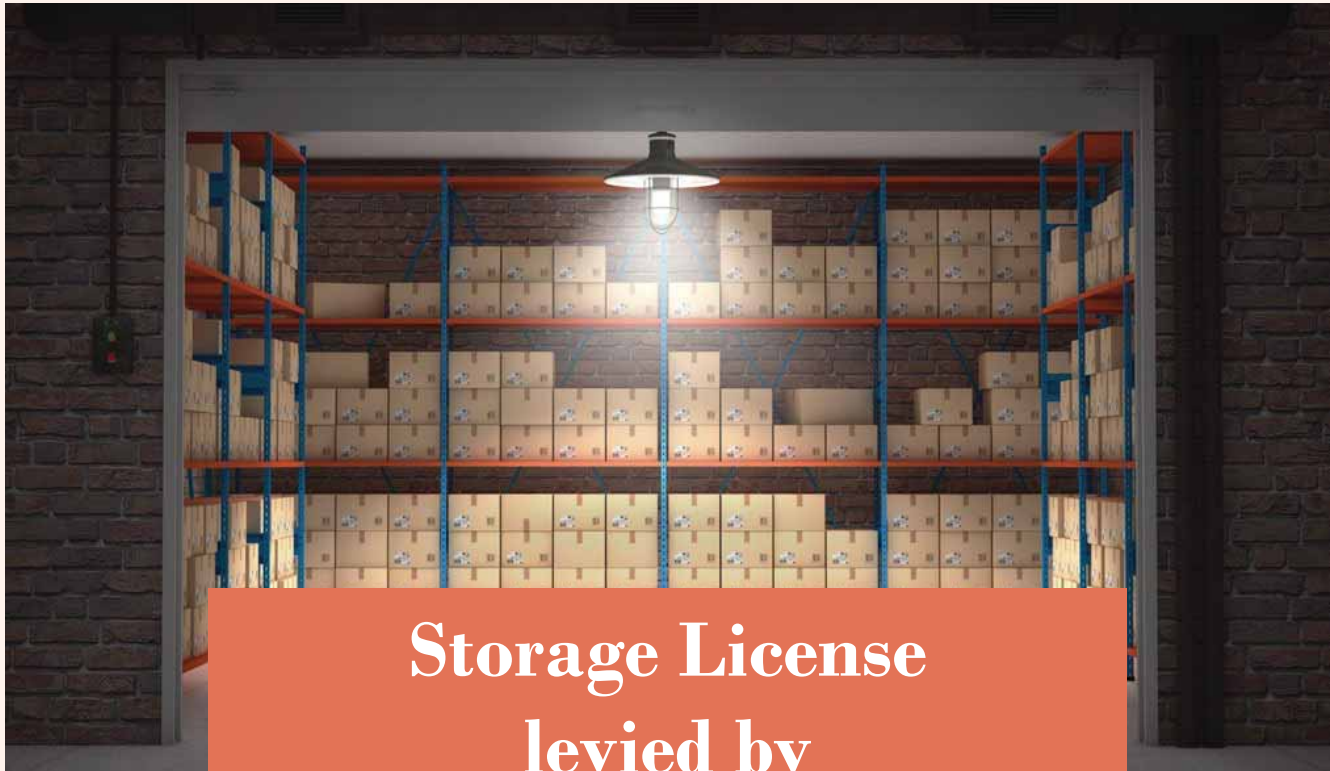
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Storage License levied by NMMC to TTC Industries

Tuesday, 30th June, 2020 between 3:00 pm to 4:00 PM



(Initiative to avoid spread of
COVID 19 in MIDC TTC Area)



Minutes of the Meeting held on 19 th Oct 2020 at NMMC (HQ)

Agenda: Discussion on Storage License levied by NMMC to TTC Industries with
Dy.Commissioner NMMC.

Members Present:

Mr. Yogesh Kaduskar: Dy. Commissioner
Mr. Sapre :Asst. Commissioner License
Ms. Suchita Geet : Office Supdt.
Mr. Someshwar Pathak, License Inspector.
Mr. G. S. Bora: Hon. General Secretary, TBIA.

Mr. M. M. Brahme: General Manager, TBIA.
Mr. Santosh Paithankar, Apar Industries Ltd.
Mr. Prashant Surve, Arkema Chemicals Pvt Ltd .
Mr. Vinod Narkhede, RPG Life Sciences Ltd.
Mr. Bupendra Gurav, Soujanya Colors Ltd.
Mr. Akhilesh Singh, Hindustan Platinum Ltd.



Discussion Points:

- Dy.Commissioner briefed the members present on the applicability of the Storage Licence and criteria thereof.
- TBIA Member raised query on the Maharashtra Govt. Circular from Urban Development Dept. dated 24th April 2015 regarding non-applicability of Licences for ease of doing business from two different Govt. Dept.
- Dy.Commissioner opined that the Circular clearly mentions about non-applicability of License under Section 313 which is pertaining to area & connected load. The same is exempted.
- The Storage License is applicable under Section 376 of Municipality which is still in force.
- Dy.Commissioner clarified that List of Commodities for which Storage License is applicable is explicitly furnished. Till certain quantity Storage Licence is not applicable further rates are defined (Minimum Rs 150/- to Maximum Rs 4500/Commodity) based on quantity.
- Above threshold limit maximum charge is Rs 4500/- He further informed that Storage License applicability is based on Hazardous Characteristic of material to Human as a thumb rule. Material not stored or Inventory Just in Time (JIT) does not qualify for Storage License.
- TBIA Members asked the Dy.Commissioner that the Notice mentions about the Storage License fees to be paid within 30 days failing which sealing action will be initiated against the Industry is being forwarded to Industries since March 2020. This has panicked the Industries. It is understood that Storage License Fees needs to be paid from retrospective effect.
- TBIA Members requested Dy.Commissioner to take soft stand on the above point as there is no fault of Industries.
- Dy.Commissioner informed TBIA to write a letter to NMMC about their concerns on the above matter so that the same shall be taken in appropriate forum of NMMC.



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[ACOS]. This is called as cross subsidy. This creates profit which is used to subsidise agricultural and residential consumers. For agri-consumers electricity is free to not more than 25 % of ACOS. In residential it is 50% to 80 %. These percentages vary from state to state. In addition to that even states give subsidy. In industrialised states cross subsidy percentage of total package is high. In Maharashtra it is about 60-70 % whereas in Bihar it is about 6-7 %. This is because our total industrial consumption in Maharashtra is about 35-40 % while in Bihar it is 6%.

There are many factors such as high power purchase cost, loss, collection inefficiencies, corruption etc due which ACOS is high. ACOS is Rs 6.50, hence industrial charge is about Rs. 9. This tariff is killer for industry. With globalisation in China it is about Rs 3-3.50. How do you compete then?

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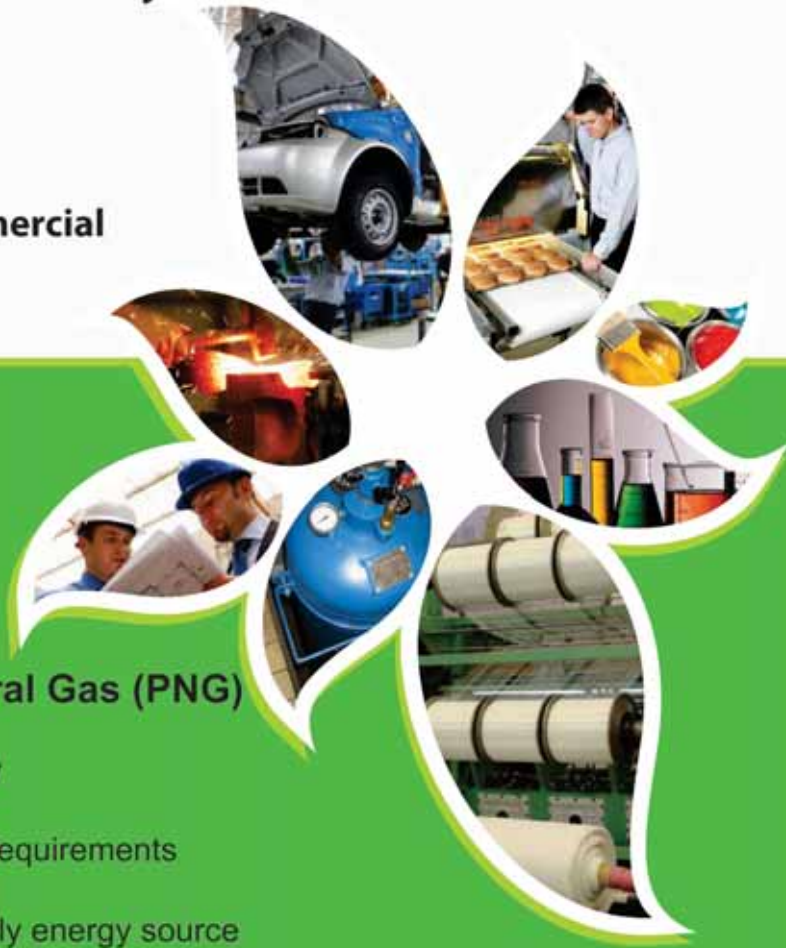


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